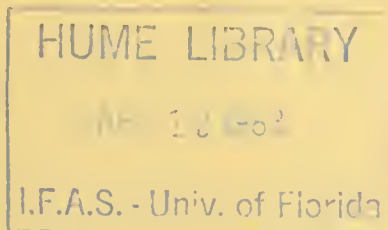




EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.



April 8,, 1983

- 0814- Potatoes, onions, garlic, lentils, flour, salted pork tails, smoked herring
0821 (Suriname). Wants unspecified quantities and qualities of the following products: table potatoes; yellow onions; garlic; green and yellow split peas; light red kidney beans; and white beans. Also interested in white and all purpose wheat flour; salted pork tails in brine; naval beef; pickled ale-wives; and smoked herring. Firm is Surinam government purchasing agency. Contact: Ceil Guman, Centraal Importbedrijf Suriname (CIS), P.O. Box 1414, Waterkant 15, Paramaribo, Suriname. TELEX: 164 SURNAV. Phone: 71626. (13, 0020)
- 0822- Snack foods, potatoes, cereals, pulses, flour rice (Singapore). Wants
0829 unspecified quantities and qualities of snack foods - peanuts, almonds, walnuts; fresh potatoes; cereals; pulses; wheat flour; and rice. All products packed in packets, in drums. Prompt delivery. Quotations C&F Singapore. Bank ref: Bank of India, P.O. Box 488, Maxwell Road, Singapore 9009. CONTACT: R.K. Jain, Arts Publishers (PTE) Ltd, 18 Cecil St, Rm 35, 3rd floor, Medeiros Bldg, Singapore 0104. TELEX: RS 33208 RSJAIN. Phone: 918143. (13, 0055).
- 0830 Grocery items (Singapore). Wants unspecified quantities and qualities of canned fruits and meats, chocolates and biscuits, health foods, dairy products, and fruit juices. Quotations C&F Singapore. CONTACT: Patrick Goh, Fraser & Neave (S) PTE Ltd, 475 River Valley Road, Singapore 1024. (13, 0056)
- 0831 Grass seed (Malaysia). Wants tropical grass seeds (Axonopus Sp. Cynodon Sp, Premochloa Sp, Paspalum Sp), high quality, 75% to 90% germination rate, 75-90% purity. Packed in sealed 50-kg bags. Prompt delivery. Quotations C&F Port Kelang. CONTACT: C.W. Ho, Bumi Kontrek Sdn Bhd, P.O. Box 6035 Pudu, Kuala Lumpur 07-02, Malaysia. (13, 0052)
- 0832- Lentils, corn, sorghum (Colombia). Wants lentils and dry peas, white corn
0836 and sorghum 50 tons each to start, U.S. No. 1 and No. 2. Packed in 50 kilo

bags for export. Delivery ASAP. Phytosanitary certificates required. Quotations C&F, Santa Marta. Bank ref: Banco Bogota - Princlal Cucuta. CONTACT: Ruben Dario Avlarez Rondon, Andinas Limitada, Apartado Aereo 2088, Cucuta, Colombia. Phone: 28554. (13, 0061)

0837- Raisins (Colombia). Wants raisins, 20 mt, without seed; highest quality.
0838 Packaging: bulk. Delivery in three months. Other requirements: as required by the Colombian Agriculture Institute. Quotations FOB U.S. port. Bank ref: Banco Colombian Sucursal Modelia. CONTACT: Saray Nino Asociados S.En C.S., Distribuidora Cardenas Ltda., Calle 48 No. 19-10 Apartado, 7685 Bogota, Colombia. TELEX: 44665 CATRA CO. Phone: 2875626. (13, 0062)

0839- Rice, canned seafoods (Netherlands). Wants parboiled rice, 50,000 mt, 4-5%
0840 broken, packed in 50 kilogram jute bags. Delivery May-June '83. Also wants canned red salmon and canned tuna fish, 10 container loads (20 feet). Delivery ASAP. Quotations CIF Lome and Togo Western-Africa. Payment Letter of Credit. Bank ref: Amro-Bank, Capelle A/D IJssel. CONTACT: A. A. G. Van Frederikslust, Fedico Holland B.V., P.O. Box 322, 2900 Ah Capelle A/D IJssel, Netherlands. TELEX: 26185. Phone: 10/515312. (13, 0128)

0841- Grains, soybean meal, tobacco (Austria). Former Czechoslovak Trade Official,
0846 now residing in Vienna would like to establish contacts with U.S. exporters of grain, oilseed meal, tobacco and other agricultural products to market in Soviet Union, Czechoslovakia and Hungary. Former Commercial Director of Czechoslovak Trade Organization, Koospol, he continues to maintain ties with trade people in the 3 countries mentioned and is anxious to contact U.S. suppliers. Bank ref: Oesterreichische Landerbank Ag, Baumgartnerstr. 44, A-1232 Wien. CONTACT: Karel Volanka, Anton Baumgartnerstr. 44/B3/041, 01-2426-Neuro Vienna, Austria. Phone: (0222) 67 82 703. (13, 0041)

0847 Ox blood plasma powder (Denmark). Wants plasma powder from pure ox blood, 50,000 kilograms per year. Quotations CIF Danish Port or FOB. Bank ref: Handelsbanken, Oestre Afdeling, DK-8700 Horsens. CONTACT: Skovmo Aps, Havnen 13, DK-8700 Horsens, Denmark. TELEX: 61664 INTDAN DK. Phone: (5) 617374. (13, 0055)

0848 Sesame seed (Belgium). Wants cleaned sesame seed (without skin), one container per month. Packed in 50 kg bags for delivery September 1983. Quotations CIF. CONTACT: A. Peker, SPRL Trakya, BD Dixmude 65, B-1000 Brussels, Belgium. TELEX: 64315. Phone: 02/217 69 60. (13, 0042)

0849- Food crop joint venture (Nigeria). Nigerian company interested in joint
0850 venture with U.S. partner(s) in a joint venture for production and marketing of food crops at Makurdi, Benue State. Partner(s) required for management, equity participation, technical assistance and company specialization. Equity participation will be 60% Nigerian and 40% foreign. This will be a joint project between the Federation of Benue Agricultural Cooperative Unions, Ltd., and the Makurdi/Benue State Government. Total equity investment envisaged will be about 13.8 million dols. Bank ref: United Bank for Africa, Ltd., Makurdi. CONTACT: I. Lan, Benue State Gov't Liason Office, Plot 287, Akin Olugbade Street, P.M.B. 12682 Lagos, Nigeria. Phone: (01) 615731. (13, 0058)

- 0851 Rice (Nigeria). Wants 10,000-20,000 mt rice, #2 parboiled, 4% broken, packed in 50 kg bags. Delivery ASAP. All documents to be in English language. Quotations C&F Port Harcourt or Lagos. Bank ref: First Bank of Nigeria, Uwani, Enugu, Anambra State. CONTACT: His Highness Igwe S. N. Ezennwa, Ezeknwa & Sons Limited, Plot C2 Independence Layout, P.O. box 417, Enugu, Nigeria. (13, 0052)
- 0852 Timber and logs (Belgium). Wants sawn timber and logs - plywoods (red oak, white oak, maple, cherry, white ash, douglas-fir, yellow pine) about 5 containers monthly. FAS quality or FAS/FIF 70/30 also comsel grade and I common CDX ABD CDX/PTS grades in plywoods. Bundled parcels in open top containers, sometimes break bulk. Generally 4 weeks in shipping dry and 8/10 weeks in kiln/dried. Minimum sapwood, shipping documents must come express. Quotations CIF Antwerp or CIF Dunkirk/France. Bank ref: Banque Bruxelles Lambers/Brussels. CONTACT: Albert Quarante (Owner), Quarante Import/Export, Avenue Marie-Louise 40, B-1410 Waterloo, Belgium. TELEX: 65905 QUIMEX B. Cable: QUARWOOD/BRUSSELS. Phone: 02/354 91 93. (13, 0039)
- 0853- Semen (Thailand). Wants boar and bull semen, fresh and frozen. Importer and
0854 agent of pig breeding stock and livestock equipment. Wishes to purchase a large quantity of fresh and frozen boar and bull semen for its own use and local distribution. Request catalogs and prices. CONTACT: Chanachai Sombconkulavudi, Mgr, Topwin Ltd. Part, 1011/24 Sukhumvit 71 Road, Bangkok 10110, Thailand. TELEX: 82164 BVT TH, ATTN: TOPWIN. Cable: TOPWIN BANGKOK. Phone: 393-6887. (13, 1318)
- 0855- Canned fruits and vegetables, canned specialties (Honduras). Wants canned
0857 specialties (complete line), canned fruits and vegetables. Firm founded 1982, employs 26, operates in Tegucigalpa supermarkets. The firm is well known to the Embassy. Quote CIF Puerto Cortes against Letter of Credit including catalogs, prices, etc. Bank ref: Banco Atlantida in Tegucigalpa. CONTACT: Ruben Cuellar H., Manager, Dimerc, Barrio La Granja Contiguo Drogueria Karmel, Comayaguela, D.C., Honduras. Phone: 332593. Cable: DIMERC. (13, 2594)
- 0858- Food specialties, fish (Dominican Republic). Wants unspecified quantities
0859 and qualities of frozen food specialties, and canned fish. Also interested in fruit and vegetable packaging and grain packaging machinery. Firm founded in 1928, employs 5. Annual sales volume of \$6 million. English correspondence acceptable. CONTACT: Cesar Prieto, President, Sanchez Moscozo Inmobiliaria, P.O. Box 691, Zona 1, Santo Domingo, Dominican Republic. Phone: (809) 566-6720. Telex: RCA 326-4297. (WK 13/ST 1877)
- 0860- Seafoods, corned beef and mutton,, butter (Fiji). Wants canned mackerel in
0863 tomato sauce, in 5, 7, 15 oz cans, 5,000 cartons of each size annually. Also interested in canned corned mutton and canned corned beef packed in 12 oz size cans and butter 20,000 lb. for first trial order; 5,000 cartons of each product annually. Request price quotes CIF Suva. Fiji firm prefers to converse via telex. Bank ref: Australia and New Zealand, Banking Group Ltd., Suva, Fiji. CONTACT: Chandra Mohan, Manager, Bhanabhai & Company, GPO Box 274, Suva, Fiji. Phone: 313022. Telex: 2416 BINCO FJ. Cable: BINACO. (Wk 13/ST 1033)

- 0864- Hatching eggs (Nigeria). Wants brown layer hatching eggs, 2.4 million. Also
0865 interested in animal drugs, poultry piggery equipment, and vegetable oil
equipment. Firm established in 1981 and employs 240 persons. Financial
reference states firm is financially strong and described as agricultural
products company of high repute. Bank feels firm will not enter into any
commitment they cannot fulfill. Send quotation C&F Lagos, ASAP. CONTACT: S.
Olu, Omole, Chairman, Sunbol Agro-Industries Ltd., 10/12 Alhaji Kareem Akande
St., Tin Can Island, Apapa, Lagos State, Nigeria. Telex: LAGOS 20117, TDS
Box 010, Lagos, Nigeria. (WK 13/ST 2712)
- 0866- Milk (Mexico). Wants condensed and evaporated milk. Company organized in
0867 1979 has authorized capital of 20 million pesos, 12 employees. Sales in 1982
reached 10 million pesos. Interested in catalogs and price lists. Purchase
in cash or through Letter of Credit. Well regarded. Bank ref: Banco
Nacio-Nal de Mexico, S.A. CONTACT: C. P. Tomas Arriaga G., Nutrical, S.A.
de C.V., Lago Erie No. 46, 01410 Mexico, D.F., Mexico. Telex: 1773388
AMINME. Phone: (905) 553-4335. (WK 13/ST 3170)
- 0868 Vegetable oils (Liberia). Wants unspecified quantities of vegetable oils.
Firm established in 1982, employs 6, 80% of firm's product is imported from
Europe and 20% from the United States. Specifications, price list, and
quotations CIF Monrovia desired. CONTACT: Ahmed M. Kanu, President, Bk & Kay
International Inc., P.O. Box 3737, Carey Street, Monrovia, Liberia. (WK
13/ST 1795)
- 0869- Wines, brandy (Ivory Coast). Wants wines, brandy and brandy spirits. Firm
0870 is engaged principally in general trading. Imports mainly from France and
United Kingdom intends to expand business with U.S. made products. Requests
offers from U.S. Manufacturers. Price quotations and price lists welcomed.
Correspondence in French. CONTACT: Marie Jean Demanie, Societe Sodirep, 01
B.P. 603, Abidjan 01, Ivory Coast. Phone: 35 01 36. Telex: 3333. (WK
13/ST 2860).
- 0871- Soybean meal (Egypt). Firm wants agency arrangement with U.S. suppliers of
0872 soybean meal (animal feed). Well known businessman and one of the members of
El Shoura Council (Advisors to the President), is seeking agency arrangement
with producers of soybean meal. Interested companies are urged to contact
ASAP. CONTACT: Mohamed A. Korachi, Gico Trade Bureau, 11 Saraya El Azbakia
Street, Cairo, Egypt. Phone: 935861. Cable: CICONILE, Cairo. Telex:
93060 GIFAM UN. (Wk 13/5615).
- 0873- Poultry (Greece). Wants young poultry slaughtered in the Moslem tradition.
0874 Corporation founded in 1982 in Athens, maintains offices in the outskirts of
Athens operates as agent importer/exporter of food products. Wishes to
receive quotations from U.S. suppliers ASAP. Firm plans to export to Middle
East countries. Interested in minimum of 4,000 tons chickens at a time.
Contact: George Valentzis, Managing Director, 69 Syngrou Avenue, Athens 404,
Greece. Telex: 222550 NELI GR. Phone: 01130/1/9230304. (Wk 13/ST 2743).
- 0875- Hides and Skins (Spain). Wants hides and skins, finished cattle hide and kit
0876 side leather. Medium size firm within its field. Marketing territory covers
all of Spain. Founded 1973, employs 6 persons. Quotations CIF and FOB.
English correspondence acceptable. Bank ref: Barco De Santander, La Garriga,

Barcelona. Firm is favorably known to Embassy. CONTACT: Francisco Picanoles, Manager, Franco Egpanola Del Cuero S.A., Can Nogurera, 29 La Garriga, Barcelona, Spain. Phone: 93/8714308. Cable: FRESDEC. Telex: 52057 FRES S. (Wk 13/ST 1875).

- 0877-0878 Pasta sauces (South Africa). Wants to establish exclusive distributor agency agreement for pasta sauces and additives. The largest food group in South Africa has recently become part of the Barlow Rand Corporation. One of their recent acquisitions is a company called Fattis and Monis, who control some 80% of the pasta market, which amounts to 10,000 tons per annum. Firm is seeking an arrangement to import a line of pasta sauces and additives. Bank ref: Nedbank Ltd., Fox Street, Johannesburg. CONTACT: Bob Lewis, Corporate Manager, Consumer Marketing, Tiger Oats and National Milling Co. (PTY) Ltd., P.O. Box 6634, Johannesburg 2000, South Africa. Phone: 011 725-4050. Telex: 4-22438. (Wk 13/ST 420).
- 0879 Beef cattle tender (Korca). Wants 12,210 head of the following beef cattle (Charolais-6,260 hd, 3% more or less (m/l), female. Specs: commercial pure bred (non-registered); solid white or creamy color only, polled or dehorned; Simmental: 839 hd, 3% m/l, female, wt. 230-280 kg, specs: commercial pure bred (non-registered), polled or dehorned. Hereford: 4,088 hd, 3% m/l, female wt. 230-280 kg. Specs: commercial pure bred (non-registered) polled or dehorned; Cross-bred: 1,023 hd, 3% m/l, male, 1,000 wt. 350 kg and 23 hd wt. 230-280 kg. Specs: castrated, polled or dehorned, excluding dairy cattle, Brahman and Santa Gertrudes. Quotes: C&F Basis Korean Port. Shipping sche: Ar: 6/10-25, all 1,023 hd Cross bred, 3,460 hd Charolais, 1,700 hd Hereford, 527 hd Simmental. Ar: 7/10-25 for 2,800 hd Charolais, 2,388 hd. Hereford, & 3123 hd Simmental. Total 6,710 hd 6/10-25 & 5,5000 hd 7/10-25. Deadline: 11:00 AM, 4/20/83 at NLCF Conference Pm. CONTACT: National Livestock Cooperative Federation (NLCF), Telex: K-23517 NALICOF. (WK 13/TOFAS 30).
- 0880 Whiskey concentrates (Peru). Interested in purchasing activated carbon to filter alcoholic beverages (specifically vodka). New company engaged in the manufacture of alcoholic beverages would like to represent an American firm for whiskey concentrates. Would also like to receive prices FOB or CIF, payment conditions, as well as time of delivery. Spanish correspondence preferred. CONTACT: Moises Guevara, Sanicol S.A., Los Halcones 209, Of. 103, Lima 27, Peru. Phone: 412023 and 401082. (WK 13/ST 1460).
- 0881 Food specialties (Liberia). Wants food specialties, canned. Firm established in 1981, employs 36, sells throughout Liberia and neighboring countries. Represents several U.S. firms. Specifications, prices list, and quotations CIF Monrovia requested. Letter of Credit terms. Firm newly established and is seeking U.S. suppliers of above products. Bank ref: Citibank, Monrovia. CONTACT: F. Madi, Metco Africa Corporation, P.O. Box 357, Freeport, Monrovia, Liberia. Phone: 221434. Telex: 4257. Cable: METCO. (WK 13/ST 1708).
- 0882-0883 Powdered milk (Zaire). Wants whole powdered milk 4-5,000 mt per year, (must beat \$1.27 per pound). Small import firm plans to import dried milk in bulk and repackage it for sale. Would prefer to use the suppliers trademark if possible. Please cite both bulk shipment for price and FOB price for

prepackaged powdered milk. Has had business with Coleman Int'l, Wichita, and has banking references with the Bank of Montreal, Toronto and the Bank de Paris et Pays Bas, Kinshasa. Specializes in bulk imports and wholesales. CONTACT: A. Dossa, Ets Ados, BP 012371, Kinshasa I, Republique du Zaire. Phone: 31358. Telex: 21381. (WK 13/TOFAS 2486).

- 0884- Powdered cocoa, chocolate bars, snack foods, fruit juice (Singapore). Wants
0888 powdered cocoa; milk chocolate, plain & w/nuts (bar goods); pretzels & biscuits (tin); & fruit juices (consumer pks or paper bxs). Firm is importer/distributor of frozen foodstuff, canned provisions & housewares. Experienced in food business & has established good contacts with supermarkets, hotels, restaurants & retail outlets in Singapore. Bank ref: Oversea Chinese Bkg Corp., Specialist Centre, Orchard Rd, Singapore 0923; Chung Khawi Bk Ltd., Baber House, Orchard Rd, Singapore 0923. CONTACT: Chew Keng Chiew, Chew Nam Seng Ent'pses (PTE) Ltd., 257-259 Orchard Rd., Sin'pore 0923. Telex: CNS RS 25031. Phone: 7375681. Cable: SUPERCHEW. (WK 13/TOFAS 1676)
- 0889 Non-alcoholic beverages (Morocco). Wants unspecified quantities of non-alcoholic beverages. Firm is an agent, retailer, wholesaler, exporter/importer and seeks U.S. manufactureres and/or exporters of products mentioned for direct sale. CONTACT: P. V. Khiani, Shangri-La (Hammond Bros Ltd.), 54 Main Street, Gibraltar, Morocco. Phone: 72264. Telex: 2334. (WK 13/TOFAS 183)
- 0890- Sausage casings, mushrooms, dried fruits and vegetables, soybean oil,
0896 vitamins (Greece). Wants beef sausage casing, mushrooms, dried and dehydrated fruits and vegetables, soybean oil mill products, and natural vitamins. Firm was founded in 1980 in Athens. Operates as importer and agent of food products in general. Maintains offices in the outskirts of Athens. Good Sales ability. Client wishes to Contact U.S. suppliers ASAP. Bank ref: Commercial Bank of Greece, S.A. (Themistokleous Branch). CONTACT: Mr. Dimitri Tsaltinopolus, Erato S.A., 20 Miovis Street, Athens 821, Greece. Phone: 011130/1/8650454. (WK 13/ST 3677).
- 0897- Malt extract, spices, vitamins (Chile). Firm established in 1981, employs 3,
0901 interested in malt extract, soluble spices, soy lecithin, L-lycine. It acts as raw materials agent for the food and animal feed industries. Bank ref: Banco O'Higgins. CONTACT: Jose Luis Delphiano, Manager, Langevin Y Delphiano CIA LTDA, Casilla 1023, Santiago, Chile. Phone: 74 2617. Telex: 440002 ITT PC-CZ. (WK 13/ST0986)
- 0902- Ornamental plants and horticultural specialties (Haiti). Direct sale (for
0903 resale) and distributorship for ornamental floriculture products: 10 shower trees, Hybrid, Cross Pink, White and Yellow Grafted, near Bloom; 30 Yeklow Oleander, 1-3 feet; 30 Bonsai (5 of each variety: Surinam, Cherry, Wiliwili, Weeping Willow, Juniper), 30 Bougainvillea (Mary Palmer) White, Fuschia-single Bracts; 35 Heliconia Rostrade (3 ft) in bloom; 20 flowering cherries (different varieties). Also wants horticultural specialties: 50 Lychees (Groff & Brewster varieties Grafted-guaranteed fruit in 5 year from date of purchase; 10 Plumeria Scott Pratt (Haron; 10 Plumeria Lilian Wilder (Peach); 10 Plumeria "Rainbow"; and 20 Tamarisk. All items should preferably be Hawaiian products as climate is similar. Needed by Mid April latest.

Quotes FOB Honolulu price preferred. Also requested documentation on bird of paradise, orchids, Ginger and Anthuriums. CONTACT: Arlette Baptiste, Owner, Tout Pour le Jardin, 134 Rue Du Centre/P.O. Box 997, Port Au Prince, Haiti. Phone: 2-0750. Telex: 34 90056. (WK 13/TOFAS 0805).

- 0904- Lecithin, dehydrated vegetables, herbs and extracts (Australia). Wants
0908 agency distributorship for lecithin, dehydrated vegetables and botanical herbs and extracts. Private company, established 1852, employs 30 with annual sales of \$10,000,000. Branches are located in Sydney, Adelaide and Perth. Importers of industrial raw materials. Interested in importing basic raw materials for further processing. Company has a strong and widely spread supply position to all major food manufacturers and processors throughout Australia. Interested in exclusive agency arrangements for specialized products. CONTACT: C. H. Langdon, Director, Products Division, H. J. Langdon & Company Proprietary Ltd., 351-355 King Street, Melbourne, Victoria 3000 Australia. Phone: 03/328-1911. Cable: SIRIUS. Telex: AA 32146. (WK 13/TOFAS 309).
- 0909- Lard oil (Belgium). Interested in distributorship for lard oil, FFA max.
0910 0.5%, titre 30-33 degrees C. MIU 0.2-1.0%, saponification value 191. Melting point 16-18 degrees centigrade, color FAC 1, Iodine value (WIJA) 72-76. Pour Point (ACCS) 1-3 degrees C, cloud point (AOCs) 0-2 degrees C. Firm is a well-established, independent manufacturer of waterglass (Alkaline silicates) sold to various industries. Also produces paper chemicals (sizing agents), industrial and institutional cleaning and disinfection products. Has own import and trade department. Label force 100. U.S. reference: Stange Co., 342 N. Western Ave., Chicago, Illinois 60612. Bank ref: Basellandschaftliche Kantonalbank, CH-4143 Munchenstein. CONTACT: Markus Bannwarth, Manager, Van Baerle, CIE AG, Schutzenmattstrasse 21, CH-4142 Munchenstein, Belgium. Phone: (061) 46 89 00, ext. 17. Telex: 62-166. (WK 13/ST 0162)
- 0911 Hard winter wheat (Bolivia). Wants wheat hard winter type. Wants to be an
0912 agent-representative in order to enter call of bids that are scheduled 4 times a year for more or less 40 thousand metric tons. Firm is a new one. CONTACT: Sociemex S.R.L., Humberto Tavera, Casilla 6741, La Paz, Bolivia. Telex: 2220 CABPUP. (WK 13/ST 924)
- 0913 Canned fruits and vegetables, juices, seaffods, and meat products (Saudi Arabia). Firm requests offers from suppliers of canned fruits and vegetables, frozen fruits, juices an vegetables, canned and cured fish and meat products. Quote CIF Jidda prices. Firm is an old esblished firm. Owns and operates supermarkets in Jidda, and several other cities in Saudi Arabia. CONTACT: Mohammed Saleh Al-Mushaiki, Mohammed S. Al-Mushaiki & Bros, P.O. Box 5897, Jidda, Saudi Arabia. Telex: 400344 SJ. Phone: (02) 688-5840. (WK 13/CO 1699)
- 0914- Food spices, edible oils (Mexico). Wants unspecified quantities of food
0916 spices, and edible oils. Firm is a medium size firm with sales of 92.6 million pesos, interested in receiving catalogs and price lists. Employes 30. Purchase through Letter of Credit or in Cash. Bank ref: Multibanco Comermex S.A. CONTACT: Onesimo Martinez, Materias Primas Fabp S.A., Oriente 102 1715 Ramos Millan, Ramos Millan 08730 Mexico D.F. Phone: (905)

657-7209. (WK 13/CO: 2670)

- 0917- Milk (Mexico). Wants condensed and evaporated milk. Company was organized
0918 in 1979. Has authorized capital of 20 million pesos. Sales in 1982 reached 10 million pesos. 12 employees. Interested in catalogs and price lists. Purchase in cash or through a Letter of credit. Well regarded. Banking ref: Banco Nacional de Mexico, S.A. CONTACT: C. P. Tomas Arriaga G, Nutrical, S.A. de C.V., Lago Erie No. 46, 01410 Mexico, D.F. Phone: (905) 553-4335. Telex: 1773388 AMINME. (WK 13/CO 3170)
- 0919 Grocery items (Taiwan). Interested in direct import and representation for mayonnaise, salad dressing, sandwich spreads, jams, jellies, and preserves, dried raisins and prunes, prepared mustard, canned cherries, sweet cherries, fruit cocktail and pears, canned sweet corn, canned grape juice and canned nutmeats. Estimated value U.S. dols 1 million. Wei-Chuan International, Inc., is a medium-sized trading firm established in 1973. Firm reports its annual sales volume as U.S. dols 3,082,286 in 1982. Firm is a subsidiary of Wei-Chuan Foods Corp., a leading manufacturer of canned foods, monosodium glutamate, milk products, soy sauce, etc. in Taiwan. Firm is seeking American suppliers of preserved and canned fruits and vegetables and confectionery products for resale. CONTACT: Thomas Tong, Vice President, Wei Chuan International Inc., 7th Fl., 125 Sung Chiang Road, Taipei, Taiwan. Phone: (02) 5418221. Telex: 11403 WEI-CHUAN. Cable: WEI-CHUAN. (WK 13/CO 1246).
- 0920- Confectionery, biscuits, nuts (Saudi Arabia). Wants confectionery, biscuits,
0922 and nuts, dried or dehydrated. Arabian trading company is also known as ATRACO. Firm is interested in contacting manufacturers/suppliers of confectionery, biscuits and all kinds of dry fruits and nuts. Firm is a sole proprietorship of Saeed Omar Bafarth, established in 1975. It is engaged in importation of building materials, foodstuffs, and all kinds of consumer products. CONTACT: Saeed Omar Bafarth, Gen. Mgr., Arabian Trading Corp. (ATRACO), P.O. Box 5894, Jidda, Saudi Arabia. Telex: 401539 GULBCC SJ. Phone: (02) 647-5254. (WK 13/CO 1664).
- 0923 Food products (Qatar). Samco wishes to contact U.S. suppliers of a wide range of food products and household consumables. Food products needed include meat, chicken, oils, fats, jams, confectioneries, and other processed and fresh foods. Please note that pork and pork products cannot be imported into Qatar. Initial orders will be small, possibility of supply agreements with U.S. suppliers exists. Language of correspondence: English or Arabic. Send product retail price information. CONTACT: Felix D'Souza, Managing Partner, Samco Cold Stores, P.O. Box 3030, Doha, Qatar, Arabian Gulf. Phone: 840321. Telex: 5063 SAMCO DH. (WK 13/CO 0388).
- 0924- Sausage, luncheon meats (Honduras). Interested in a licensing agreement with
0925 a U.S. manufacturer of sausage and luncheon meats to produce their products and use the U.S. brand name in Honduras. Mr. Jaar is a partner in the local firm Casa Jaar Distribuidora, S.R.L., which distributes trucks and buses locally. Casa Jaar and its owners enjoy an excellent reputation in location business and banking circles and are financially sound. License on Royalty basis and technical assistance to manufacture U.S. brand of smoked luncheon meats and sausage in Honduras. CONTACT: Eduardo Jaar, Manager, Inversiones

Agroindustriales S. De R.L., Apartado Postal 2303, San Pedro Sula, Honduras.
Telex: 5650 JAAR HO. Phone: 540064, 542074. (WK 13/CO 2596)

- 0926 Joint Venture - Livestock farming (Nigeria). Nigerian company interested in joint venture with U.S. partner(s) in a joint venture for large scale production of food crops, livestock/poultry and feeds at ATO Dosenlu Village near Ijeru-Ode in Ogun state. Partner(s) will be required for management, equipment recommendation, equity participation, raw materials supply and company specialization. Equity participation will be 60% Nigerian and 40% foreign. Total equity investment envisaged about 192 thousand dollars. Bank ref: Bank for Credit and Commerce International, 42/44 Warehouse Road, Apapa, Lagos State. CONTACT: Ola Otuyelu, Chairman, Starbright Company, Limited, 112 Bode Thomas Street, Surulere/Lagos, P.O. Box 324, Yaba-Lagos. Telex: 20117 NET TDS NG. Box 238. Phone: (01) 834189. Cable: STARCOBRITE Lagos. (WK 13/TOFAS 62).
- 0927 Joint venture-Fast foods franchise (Nigeria). Nigerian company interested in joint venture with U.S. partner(s) for the establishment and operation of a fast food enterprise in Lagos, preferably McDonalds and Kentucky Fried Chicken. Partner(s) will be required for management, equipment recommendation, equity participation and consultancy services. Equity participation will be 60% Nigerian and 40% foreign. Total equity investment envisaged will be about 450 thousand dollars. Bank ref: International Bank of West Africa, Headquarters, Broad Street, Lagos. CONTACT: Dotun Osunkoya, Executive President, Jay Spree International Co., 40 Western Avenue, Surulere, Lagos State. (WK 13/TOFAS 61).
- 0928- Corn oil (West Germany). Wants 40-50 container loads of 100% pure corn oil.
0929 Packaging in 6-1 gallon rectangular cans in a carton. Quotations FOB U.S. ports and CIF Jeddah. Needs certificate certifying goods to be of U.S. origin. Product would be for buyer's label. Bank ref: Commerzbank, Messberg Branch, 2000 Hamburg. CONTACT: Arvind K. Sood, Heino Jobmann GmbH, Hamburgerstr. 3, 2000 Hamburg 76, West Germany. Phone: 40-225875. Telex: 2173775. (WK 13/TOFAS 41).
- 0930 Park Pellets (Japan). Wants pellet (pressed bark for fuel), 300 metric tons, sample and specific information on size and quality are required. Packaging: in bulk. Immediate delivery by surface shipment. Quotations CIF Tokyo. Bank ref: Gunma Bank (Head Office), Gunma Prefecture. CONTACT: Harumasa Takayama, Tohsei Sha Inc., 2-14-20 Bunkyo-Cho, Maebashi City, Gunma 371 Japan. Phone: (0272) 24-5371. (WK 13/TOFAS 214).
- 0933- Frozen meats and poultry (Egypt). Wants frozen meat, various cuts, frozen
0935 poultry, 50 metric tons each, Grade A, 1000-1300 grms per chicken. Packaging for poultry in carton boxes containing 10-12 pieces per carton. Delivery ASAP. Quotations FOB and C&F. CONTACT: Gaber A. Ibrahim, General Mgr., The Egyptian Main Supply & Contracting Co., 2 Ave El-Horreya, P.O. Box 2025, Alexandria, Egypt. Telex: 54183 CONSUP UN. Cable: CONSUP. Phone: 809395 and 807044. (WK 13/ST 314).
- 0936 Lumber (Belgium). Wants lumber, Oak, Ash, Cherry, Maple, 200,000 boardfeet a month, FAS selects No. 1, common/AD and KD. Bundled by length. Delivery ASAP. Quotations CIF Antwerp Port. Bank ref: N. V. Kredietbank, Leiestraat

2L, 8500 Kortrijk. CONTACT: Vanneste D., N. V. Willy Carpentier, Abeeldreef 11-13, B-8860, Meulebeke, Belgium. Telex: 81528 CARDAK. Cable: HOUTINDUS. Phone: 051/48.89.61. (WK 13 TOFAS 44).

- 0937-0938 Health foods (Japan). Wants 10,000 worth of health food products as trial shipment. Supplier should provide a complete ingredient statement for each product. Institutional sizes. Immediate delivery by surface shipment. Quotations CIF Nagoya. Bank ref: Mie Bank, Kasugai Branch, Aichi Prefecture. CONTACT: Kazutaka Banno, Managing Dir., Towa Company, Ltd., 2-11-15, Kinjyo, Kita-Ku, Nagoya, Japan. Cable: TOWACOM. Phone: (052) 914-2108. (WK 13/TOFAS 219).
- 0939-0940 Milk powder (Egypt). Wants milk powder, full cream or skimmed, 100 metric tons, Grade A. Packaging in bags of 25 kg each. Quotations FOB and C&F. CONTACT: Gaber A. Ibrahim, General Purchases Manager, The Egyptian Marine Supply & Contracting Company, 2 Ave El-Horreya, P.O. Box 2025, Alexandria, Egypt. Telex: 54183 CONSUP UN. Cable: CONSUP. Phone: 809395 and 807044. (WK 13/ST 316)
- 0941 Vanilla Oleoresin (Japan). Wants trial shipment of 100 kg of vanilla oleoresin. Product must be of natural origin and top quality. Institutional sizes. Immediate delivery by air shipment. Quotations FOB. Bank ref: Mitsui Bank, Hatagaya Branch, Tokyo. CONTACT: Yoshiyasu Kijima, Mikoya Kosho Co., Ltd., 2-41-10 Hatagaya, Shibuya-Ku, Tokyo, Japan. Telex: 2324918 MIKOYA J. Cable: MIKOYA KSHO. Phone: (03) 377-3376. (WK 13 ST 218).
- 0942-0945 Seeds (Saudi Arabia). Wants vegetables, grains, pulse, field, fruit and flower seeds, 1 ton of each kind of seed, standard sacks of 1 to 50 kilos with one year shelf life. Delivery two to three months. Labels in Arabic and English, USDA phytosanitary certificate. Quote C&F and CIF. Bank ref: National Commercial Bank (Main Office), Jidda and Saudi American Bank (Main Office), Jidda. CONTACT: Mohammed Saleh Nawar, Manay EST., P.O. Box 16103, Jidda, Saudi Arabia. Telex: 404689 NAWAR SJ. Phone: 661-1364. (WK 13/TOFAS 34).
- 0946 Field grass (Saudi Arabia). The Saudi Arabian government is building 22 soccer fields in various parts of the country. The playing surface will be excavated to a depth of one meter, then filled with suitable subsoil, topsoil, drainage and irrigation equipment. The grass to be planted should be green year around and be appropriate for this purpose. Firms interested in this project should get more details from address below: CONTACT: E. Westergaard Nielsen, P. E. Systems, Inc., P.O. Box 17852, Riyadh, Saudi Arabia. Telex: 203298 SECRC. Phone: 405-7321. (WK 13/TOFAS 034).
- 0947-0948 Corn (Egypt). Wants 200 metric tons of Grade A yellow corn. Delivery ASAP. Quotation FOB and C&F. CONTACT: Bager A. Ibrahim, General Supply & Contracting Company, 2 Ave El-Horreya, P.O. Box 2025, Alexandria, Egypt. Phone: 809395 and 807044. Telex: 54183 CONSUP UN. Cable: CONSUP. (WK 13/ST 0315).
- 0949-0952 Sugar and soybean oil (Surinam). Wants white refined granulated sugar and soybean oil. Additional information to be provided by importer. Firm is Surinam government purchasing agency. CONTACT: Cecil Guman, Centraal

Importbedrijf Surinam (CIS), P.O. Box 1414, Waterkant 15, Paramaribo, Surinam. Telex: 164 SURNAV. Phone: 71626. (WK 13/TOFAS 028)

Foreign Market Development

The Fourth Annual Agri-Energy Roundtable 1983 will convene May 23-26 at the Inter-Continental Hotel in Geneva, Switzerland. The conference is a follow-up to last year's Roundtable (with nearly 200 delegates from 27 countries) and to the recent Agri-Energy Business Development Mission to Saudi Arabia and Southeast Asia. The meeting will feature a strong international participation by public and private sector leaders. The 1983 theme is "Beyond Food/Energy Security: New Agribusiness Markets and Technologies." Workshops, panel discussions and case studies will focus on several key topics:

- Impact of falling oil prices on world food production/distribution
- Potential for barter/countertrade in food, energy and other markets
- Latest technologies and target markets in ag production and processing
- Sources of new finance to increase agricultural investments

The Roundtable is sponsored by agricultural and energy companies from around the world. For further information and registration materials, contact Agri-Energy Roundtable, 2550 M Street, N.W., Suite 300, Washington, D.C. 20037. Telephone (202) 887-0528/Telex 440041 AGENERGY.

Postponement - Caracas Food Show

The USDA sponsored solo food exhibit previously scheduled for Caracas, Venezuela Sept. 20-22, 1983 has been indefinitely postponed. Recent economic changes including a devaluation of the Venezuelan currency as well as enlargement of the list of prohibited import items prompted the postponement.

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